



MX DISTRIBUTORS

Empowering South Africa through
Energy & Lubricant Solutions

OUR SUCCESS IS DRIVEN BY THREE PILLARS



Technical Expertise

Enabling clients to extend equipment life and optimise operations.



Reliable Service

Nationwide delivery and after-sales support.



ISO 9001 Certified

MX Distributors (Pty) Ltd is proudly ISO 9001 certified, demonstrating our commitment to maintaining the highest standards of quality management, consistency, and customer satisfaction.





Company Overview

Our Story

MX DISTRIBUTORS (PTY) LTD was established in 2015 to take advantage of the opportunity of being one of the competitive lubricants and petrochemical distributors in South Africa. MX Distributors capitalizes on opportunities within South Africa's lubricants and petrochemicals sector, aiming to fill a critical niche with competitive, nationwide distribution

Ownership & Certification: A proudly Level 1 B-BBEE certified, wholly black-owned enterprise, with 51% black women ownership—setting a benchmark in inclusivity and empowerment

African Scope: Headquartered in Durban, KwaZulu-Natal, MX Distributors has grown from a strong South African base into a continental distributor. Our logistics network and partnerships enable us to deliver not only nationwide but also across Southern Africa and beyond.

MX DISTRIBUTORS (PTY) LTD is a fully licensed wholesaler with the Department of Energy for the sale and distribution of Petrochemical Products. (License No. W/2016/0390)

Delivering Quality Lubricants & Petrochemical Solutions Nationwide

ABOUT US

VISION, MISSION & VALUES

Vision:

To become a leading lubricants and petrochemical distribution company in South Africa

Mission:

- Deliver superior-quality products with optimal service across South Africa
- Foster enduring partnerships with clients and suppliers
- Fulfill empowerment goals through inclusive ownership and equitable practices

Core Values:

Integrity, Excellence, Innovation, Empowerment, Environmental Responsibility

ENVIRONMENTAL & SAFETY POLICY

At MX Distributors, we believe that the safe handling of petrochemical products and the protection of the environment are fundamental to how we do business.

Our comprehensive Environmental and Safety Policy guides every aspect of our operations, from product supply and distribution to on-site management.

Key Commitments:

- Full compliance with environmental and safety regulations
- Safe storage, handling, and transport of lubricants and petrochemicals
- Responsible used oil management and recycling initiatives
- Ongoing staff training on safety standards and procedures
- Continuous improvement to reduce environmental impact



OIL LABORATORY & DIAGNOSTICS

At MX Distributors, we understand that lubricants and insulating oils are the lifeblood of machinery. To safeguard our clients' operations, we operate a state-of-the-art Oil Laboratory that serves as the diagnostic center for monitoring fluid condition and equipment health.

Primary Function

The lab's core role is to analyze insulating and lubricating oils, providing critical insights into equipment performance and identifying potential risks before they become costly failures.

Proactive & Predictive Approach

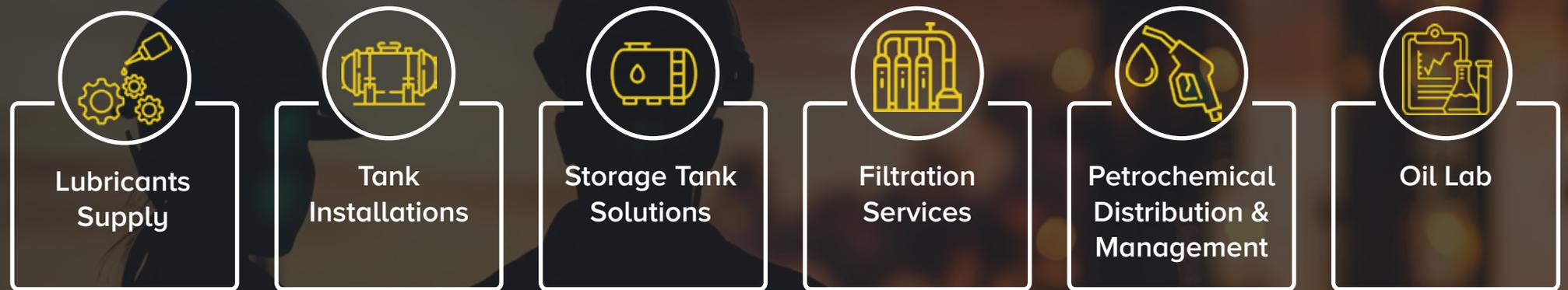
The Oil Lab focuses on early detection and prevention rather than reaction. Through advanced diagnostic techniques, we help clients:

- Prevent catastrophic equipment breakdowns
- Extend machinery and component lifespan
- Optimize lubricant change intervals
- Enhance overall operational efficiency
- Reduce unplanned downtime and maintenance costs

Key Services Offered by the Oil Lab

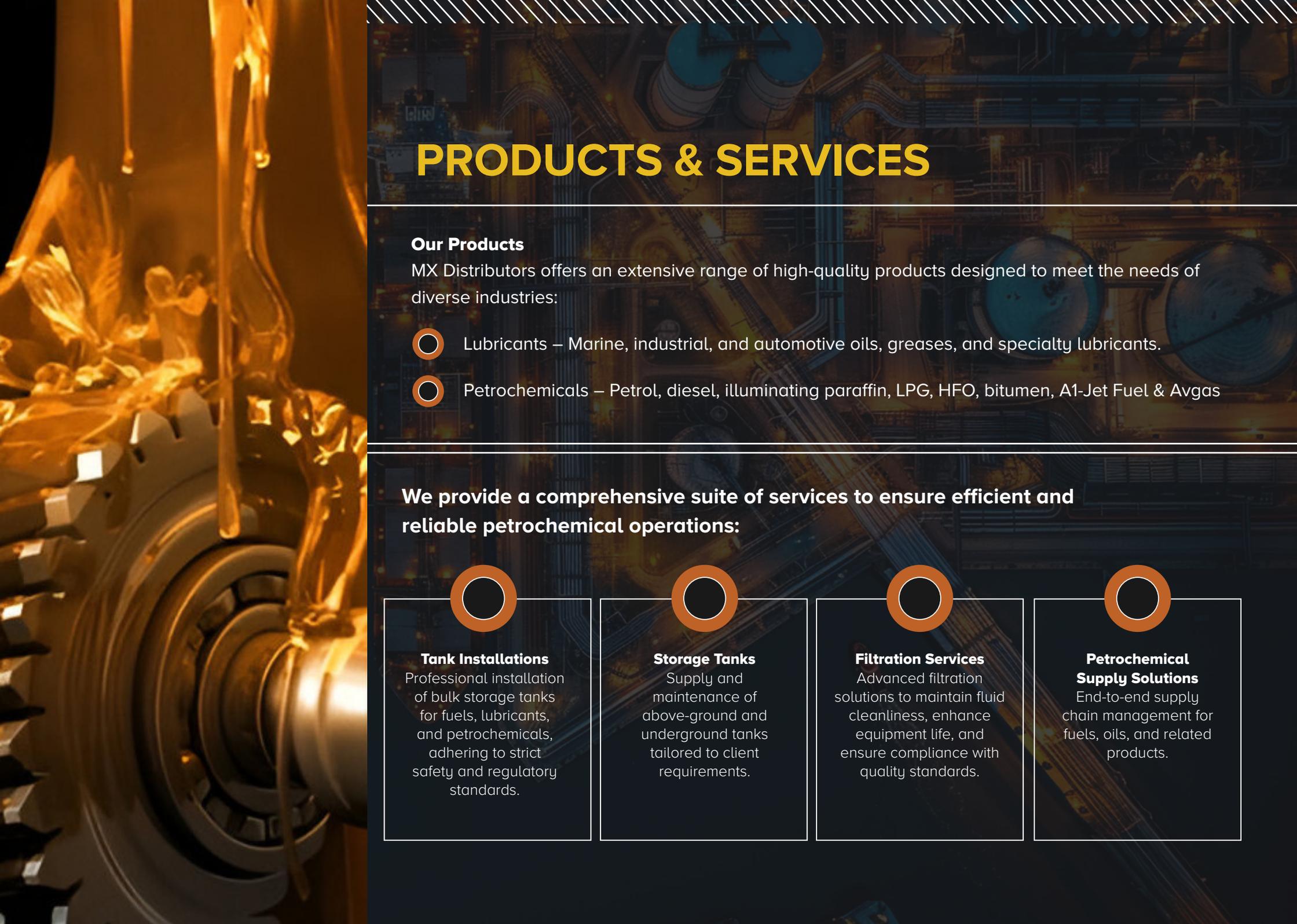
- Oil sampling and contamination analysis
- Viscosity and degradation testing
- Detection of wear metals and additives
- Insulation oil diagnostics for transformers and power equipment
- Trend analysis and predictive reporting

SERVICE OFFERING (OVERVIEW)



MX DISTRIBUTORS (PTY) LTD offers a comprehensive on-site service lubricants and petrochemical solution by way of:

- Used oil management
- Oil sampling
- Filter and breather management
- On-site oil analysis
- Plant lubrication
- Monthly reporting and trending
- Fuel and lubricant stock management
- Vibration monitoring
- Supply of lubrication equipment
- Daily lubrication checks to identify equipment faults



PRODUCTS & SERVICES

Our Products

MX Distributors offers an extensive range of high-quality products designed to meet the needs of diverse industries:

- Lubricants – Marine, industrial, and automotive oils, greases, and specialty lubricants.
- Petrochemicals – Petrol, diesel, illuminating paraffin, LPG, HFO, bitumen, A1-Jet Fuel & Avgas

We provide a comprehensive suite of services to ensure efficient and reliable petrochemical operations:

Tank Installations

Professional installation of bulk storage tanks for fuels, lubricants, and petrochemicals, adhering to strict safety and regulatory standards.

Storage Tanks

Supply and maintenance of above-ground and underground tanks tailored to client requirements.

Filtration Services

Advanced filtration solutions to maintain fluid cleanliness, enhance equipment life, and ensure compliance with quality standards.

Petrochemical Supply Solutions

End-to-end supply chain management for fuels, oils, and related products.

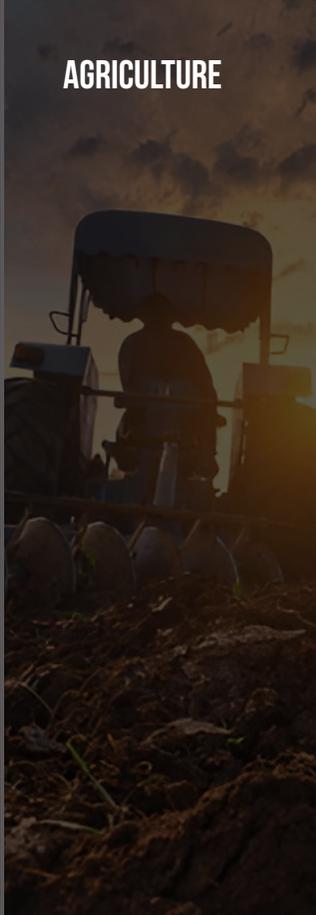
INDUSTRIES WE SERVE

Our services extend across multiple industries:

CONSTRUCTION



AGRICULTURE



AUTOMOTIVE



MARINE & SHIPPING



MINING & QUARRYING



MANUFACTURING



POWER GENERATION



STRATEGIC PARTNERSHIPS & CAPABILITIES

MX Distributors' strength lies in the strategic partnerships we have built with leading OEMs and petroleum companies. These agreements support our role as a trusted distributor of lubricants and petrochemical products.

Through these strong relationships, combined with our technical competency and industry expertise, we are able to:

- Guarantee consistent product quality and reliability
- Access advanced technical support and innovations
- Offer competitive pricing and flexible supply models
- Deliver comprehensive solutions tailored to customer needs

It is this network of partnerships and capabilities that positions MX Distributors (Pty) Ltd to provide clients with innovative, reliable, and cost-effective lubricants and petrochemical supply solutions across South Africa and the African region.



W H O W E S E R V E

OUR CLIENTS



national treasury

Department:
National Treasury
REPUBLIC OF SOUTH AFRICA



**MBUYELO
COAL**



Nampak
packaging excellence



Eskom



SENTECH
connecting You

FOSKOR



Est. 1892

TongaatHulett®

TRANSNEF





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